## Which Would You Rather Have?

Many retirees are turning to the Insured Annuity Solution for more after-tax retirement income! The following example shows the advantage of investing in an Insured Annuity compared to drawing income from a GIC.

Quote based on male, 65, non-smoker with a marginal tax rate of 47%.

|   | Insured Annuity                                      | GIC Earning 4% |
|---|--|----------------|
| Principal Investment  | \$200,000.00   | \$200,000.00   |
| Gross Annual Income generated                                     | \$16,110.12  | \$8,000.00     |
| Annual Taxable Income   | \$4,482.21   | \$8,000.00     |
| Annual Taxes Payable  | \$2,106.64   | \$3,760.00     |
| Annual After-tax Income   | \$14,003.48  | \$4,240.00     |
| Cost to Guarantee Investment Return<br>(Annual Insurance Premium) | \$5784.00  | \$0            |
| Net after-tax Income  | \$8,219.48   | \$4,240.00     |
| Comparative Rate of Return  | 7.75% (i.e. would have to get 7.75% return from GIC) |                |

100% of investment returned, tax-free, to estate upon death.

For a no fee Retirement/Estate Planning Analysis, call Stephen today at 443-7776!